

Senior Real Estate Investment Professional

Seasoned real estate professional with executive experience. Extensive background in institutional acquisitions, asset management and development with an excellent track record in core, core-plus and value-add properties. Property types include multi-housing (high-rise, urban, garden-style), office (CBD high-rise, suburban mid and low-rise), industrial (warehouse, distribution, office/service) and retail (regional mall, discounter-anchored regional centers, grocery-anchored neighborhood centers, power centers). Experience with major pension fund advisors, top developers, an entrepreneurial private equity group and a major financial services firm. Established platforms for acquisitions, asset management, valuations and investment committee including detailed policies and procedures. Recruited, trained and led acquisition and asset management staffs.

Core competencies and career accomplishments include:

- **Acquisitions** - Over \$700 million in successful multi-housing and commercial transactions.
- **Asset Management** - Career of value enhancement on 6,000 multi-housing units and 15 million SF of office, industrial and retail properties valued at over \$1.7 billion.
- **Dispositions** - Several transactions including a five-property, 1.5 million sf Puerto Rican retail portfolio earning the institutional client an IRR approaching 30% over a seven-year hold.
- **Financing** - Dozens of debt placements with CMBS, GSE and Life Company lenders.
- **Development** - LP or GP oversight experience on nine development projects valued at \$200 million.

Proven abilities in marketing capital raising and company-building. Experienced in most major U.S. markets and Puerto Rico.

- Open to relocation to any metropolitan area in the US. Also open to international assignments.

If you would like to learn more about this candidate, please contact:

Jerry Lindeen of National Real Estate Recruiting

866-445-5970

or

jerry@nrer.org

Subject Line of Email: **Candidate 154**

If you hire this candidate, we will only charge you 15% of this candidate's first year salary.

- ☒ No guarantee that this candidate is still available for employment.