

Experienced Sales & Lease Negotiator

Motivated, seasoned Sales Professional with 15+ years experience in negotiation, sales and service. Significant experience in commercial real estate. Employs exceptional interpersonal skills to gain client trust, solve problems and ensure long-term customer loyalty. Proven ability to reduce costly operating procedures – increasing efficiency, improving customer service and generating new business. Takes initiative in achieving targets. Holds Minnesota Real Estate License (1999).

- Project Management
- Sales & Leasing
- Public & Client Relations
- Strategic Planning
- Customer Service
- Construction Management
- Team Management
- Operations
- New Product Roll-Outs

Accomplishments

In the last ten years:

- Spearheaded leasing/sales for entire real estate portfolio consisting of 1+ million square feet of office space by negotiating contracts, renewals and collaborating with Property Manager and construction department.
- Brought in 2+ million square feet of new office/industrial leases.
- Company Broker of the Year several times in last decade.

Member of several local commercial real estate industry organizations.

If you would like to learn more about this candidate, please contact:

Jerry Lindeen of National Real Estate Recruiting

866-445-5970

or

jerry@nrer.org

Subject Line of Email: **Candidate 153**

If you hire this candidate, we will only charge you 15% of this candidate's first year salary.

⊗ No guarantee that this candidate is still available for employment.