

# Jerry L. Lindeen

## Experience in Real Estate & Executive Search Summary

---

### WORK HISTORY

**National Real Estate Recruiting – Shakopee, MN** **April 2003 – Present**

Executive Recruiter - President/Owner

- Same as The Recruiting Group

**The Recruiting Group – St. Louis Park, MN** **Nov. 2000 – April 2003**

Executive Recruiter

- Place qualified candidates with companies in their respective professions.
- Relationship building via cold calling and meeting with company executives and candidates.
- Specialize in the professions of commercial real estate, banking and finance.

**US Bank – Minneapolis, MN** **March 2000 – Nov. 2000**

Commercial Banking Officer

- Managed real estate loan portfolio, negotiated commercial real estate construction loan terms.
- Analyzed commercial real estate development projects, markets and underwrote commercial real estate loans.

**NorthMarq Capital – Bloomington, MN** **Nov. 1997 – March 2000**

Investment Analyst

- Closing contact between Borrower and Lender for commercial real estate permanent loans.
- Analyzed and underwrote, closed commercial real estate permanent loans.

**Firstar Bank of MN, N.A. – American Bank, N.A. – St. Paul, MN** **Nov. 1995 – Nov. 1997**

Commercial Real Estate Analyst

- Monitored performance of real estate portfolio via operating statement analysis, financial statement analysis and commercial loan parameters per loan documentation.
- Performed construction loan administration.

---

**Minnesota Army National Guard – Minneapolis, MN** **July 1989 – July 1999**

Material and Parts Specialist

Rank: Sergeant

**TL Properties, LLC** **Dec. 1996 – Present**

President/Owner

- All duties involved with ownership of multi-family residential real estate.
- Experience with property purchases, sales, 1031 tax deferred exchange, condo conversion, financing and operations management.

### EDUCATION

**St. Cloud State University**

Bachelor of Science Degree in Business with an emphasis in Real Estate Nov. 1995

- The College of Business is accredited by the American Assembly of Collegiate Schools of Business (AACSB).
- The College of Business Real Estate Program is accredited by the International Real Estate Federation.

Relevant courses include: Real Estate Principles, Construction Technology, Commercial and Residential Real Estate Appraisal, Real Estate Law, Real Estate Property Management, Real Estate Finance and Investment, Spreadsheet Business Applications, Business Finance, Management, Accounting I-III and Marketing.

## **ACTIVITIES**

<b>Minnesota Multi Housing Association</b>	<b>2008 – Present</b>
Membership Committee Member	2008 – Present
<b>St. Cloud State Real Estate Alumni Association</b>	<b>1995 – Present</b>
Newsletter Editor	1997 – 2001
<b>Calvary United Methodist Church</b>	
Council Board Chair	2009 – 2010
Marketing Chair	2008 – 2009