

Vice President – Real Estate

Boston, MA

Overview:

Currently, we are looking for a seasoned real estate professional with valuation and acquisition due diligence experience; all property types, nationwide. At an officer level, this individual will be part of a dynamic and entrepreneurial real estate debt valuation and consulting team. Working closely with senior real estate and acquisition officers, as well as credit underwriters and asset managers, the ideal candidate will underwrite individual real estate assets, as well as supervise the evaluation of multiple assets within portfolios targeted for acquisition. The incumbent also will be expected to offer recommendations on mortgaged properties already in portfolios serviced by Company, as well as owned real estate, to both limit risk and enhance the equity position.

Responsibilities:

- Internal real estate evaluation, valuation, market analysis and general consultation in connection with our loan purchasing and loan servicing businesses.
- Analysis of multiple property types, locations and markets throughout the United States.
- Assistance with the management and review of internal and third-party real estate due diligence, which can include real estate evaluations, market studies, broker price opinions, and appraisals.
- Prepare and deliver concise reports and presentations on your analysis and valuation of individual properties and the loan portfolio due diligence that you supervise.
- Periodic travel is required for property inspections and loan file review as part of the company's acquisition due diligence and portfolio management services.

Qualifications:

- Minimum of 7 to 10 years experience evaluating and valuing complex commercial real estate transactions within a high volume environment.
- Formal education, training and work experience with commercial real estate appraisal and appraisal review. Commercial appraisal license is a plus.
- Experience should include real estate investment analysis, valuation, appraisal review, market analysis, and general underwriting due diligence (e.g. review/analysis of financial statements, leases, loan documents, etc.).
- Strong analytical skills and experience in financial analysis, and ability to model complex transactions in both Excel and Argus (including development of financial projections, NPV, IRR and DCF modeling, etc.).
- Credit analysis, asset management, investment sales, and lending experience all a plus.
- Strong written and verbal communication skills, attention to detail, and ability to multi-task and self-manage.
- Experience managing processes and human resources, both within the organization, and through outside vendors engaged to complete real estate inspections, evaluations and general market research, broker opinions of value, appraisals and other types of valuations.
- Undergraduate degree and related continuing education required; an MBA or Masters Degree in a Real Estate related field is preferred, but not required.
- Willingness to travel.

Interested and qualified candidates send your resume to: jerry@nrer.org